Federal Ministry
for Economic Affairs
and Energy

New Strategic Developments in Germany and our bilateral Cooperation with Japan

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Federal Ministry for Economic Affairs and Energy

Tokyo, 19th December 2019

- **Industrial Strategy 2030**

  ⇒ based on the proven principles of social market economy.

- **Goals**: prosperity & growth, sustainable jobs.

- **Three pillars / action items**:
  1) **Improve framework conditions**
  2) **Strengthen new technologies**
  3) **Maintain technological sovereignty**

- And: Building blocks of a European industrial policy.

2030 VISION FOR INDUSTRIE 4.0

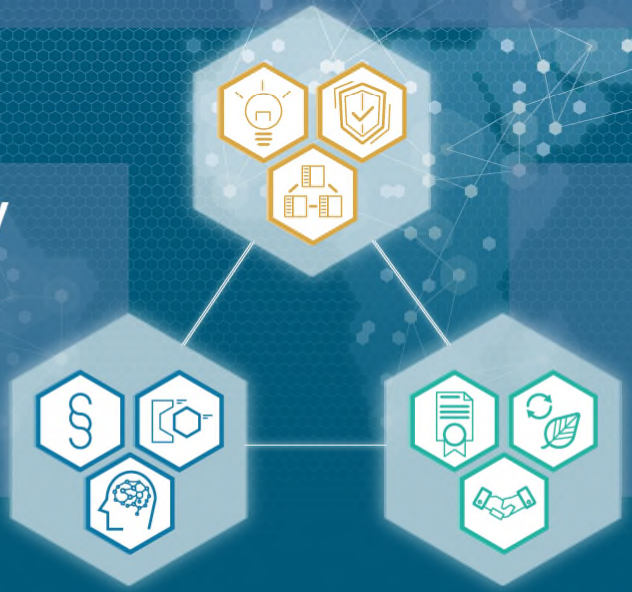
Shaping Digital Ecosystems Globally

PLATTFORM INDUSTRIE 4.0

Autonomy

Scope for action delivers competitiveness and control of personal data in digital business models.

- Technology development
- Security
- Digital infrastructure



Interoperability

Cooperation and open ecosystems permit plurality and flexibility.

- Regulatory framework
- Standards and integration
- Decentralised systems and artificial intelligence

Sustainability

Modern industrial value creation ensures high standard of living.

- Decent work and education
- Climate change mitigation and the circular economy
- Social participation

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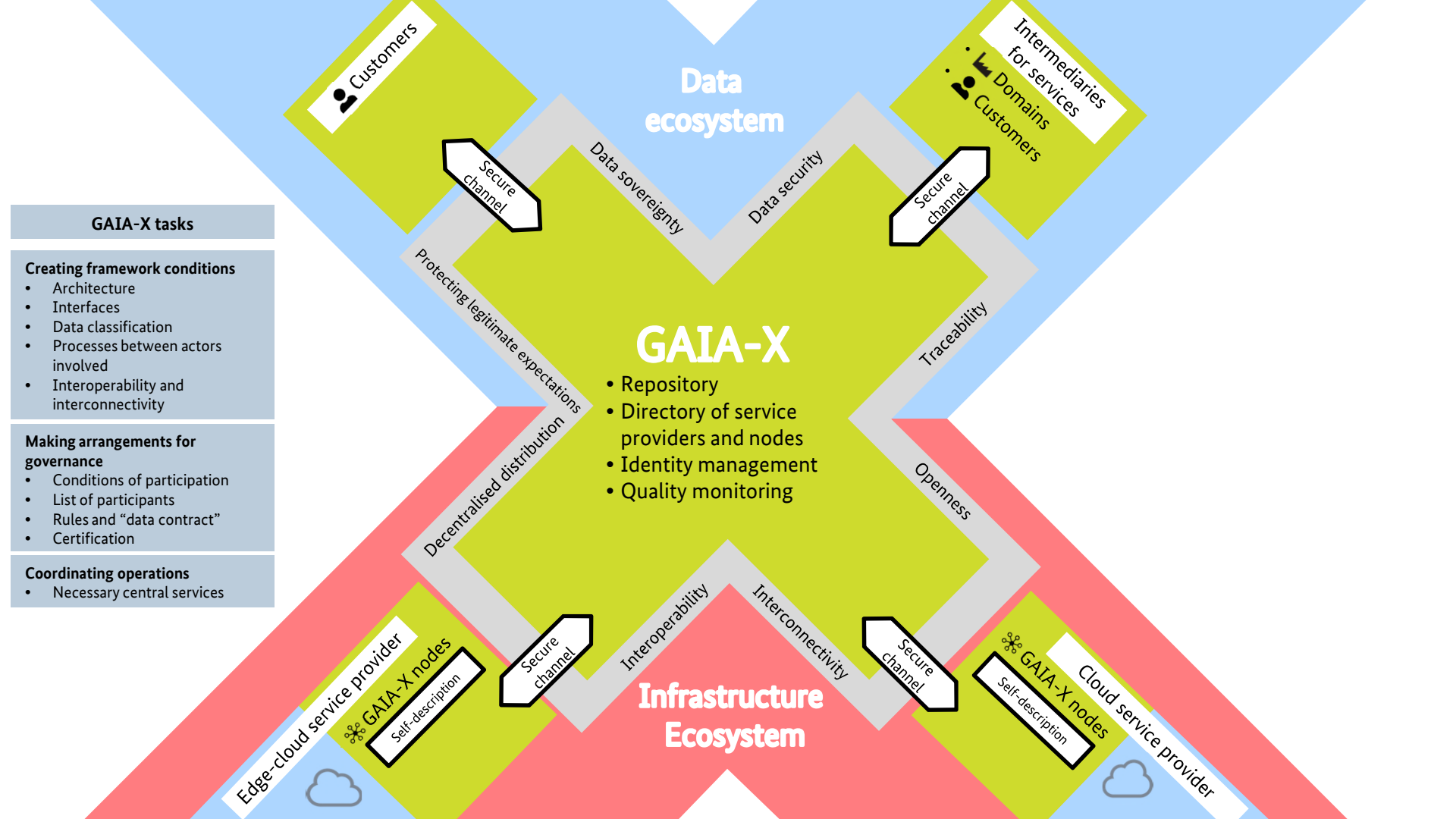
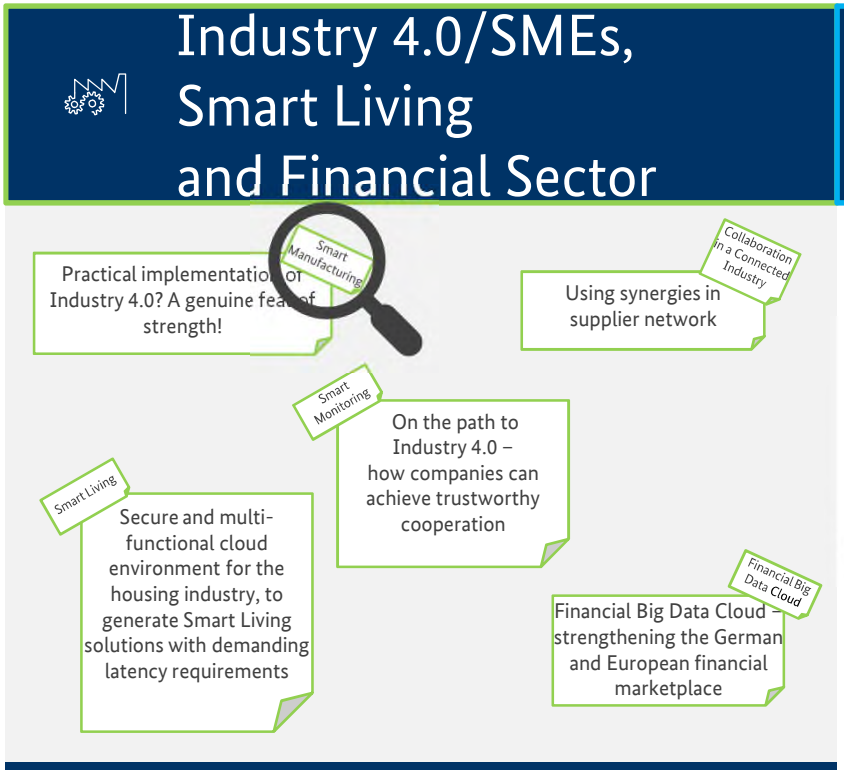
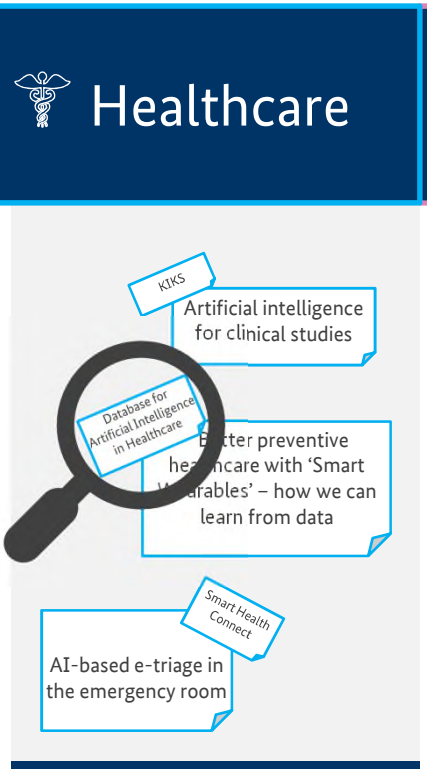
1. Autonomy / Sovereignty

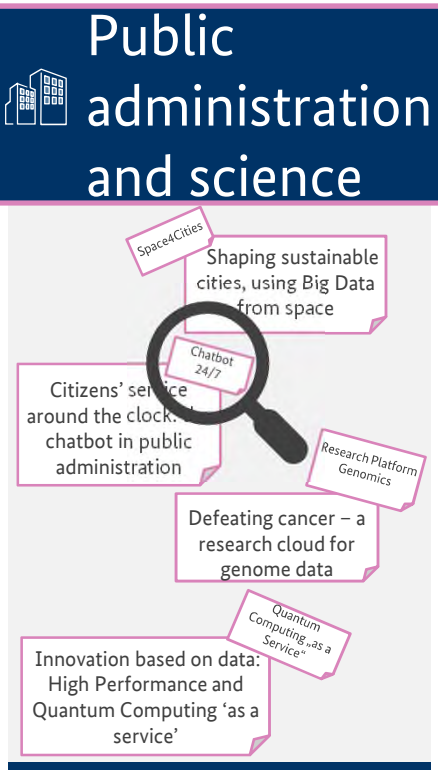
Project GAIA-X: A Federated Data Infrastructure as the Cradle of a Vibrant European Ecosystem


GAIA-X tasks
Creating framework conditions
• Architecture
• Interfaces
• Data classification
• Processes between actors involved
• Interoperability and interconnectivity
Making arrangements for governance
• Conditions of participation
• List of participants
• Rules and "data contract"
• Certification
Coordinating operations
• Necessary central services
Data ecosystem
Customers
Intermediaries for services
Domains
Customers
Secure channel
Secure channel
Data sovereignty
Data security
Protecting legitimate expectations
Traceability
GAIA-X
• Repository
• Directory of service providers and nodes
• Identity management
• Quality monitoring
Decentralised distribution
Openness
Interoperability
Interconnectivity
Secure channel
Secure channel
Infrastructure Ecosystem
Edge-cloud service provider
GAIA-X nodes
Self-description
GAIA-X nodes
Self-description
Cloud service provider

Added value of a European ecosystem: Use cases







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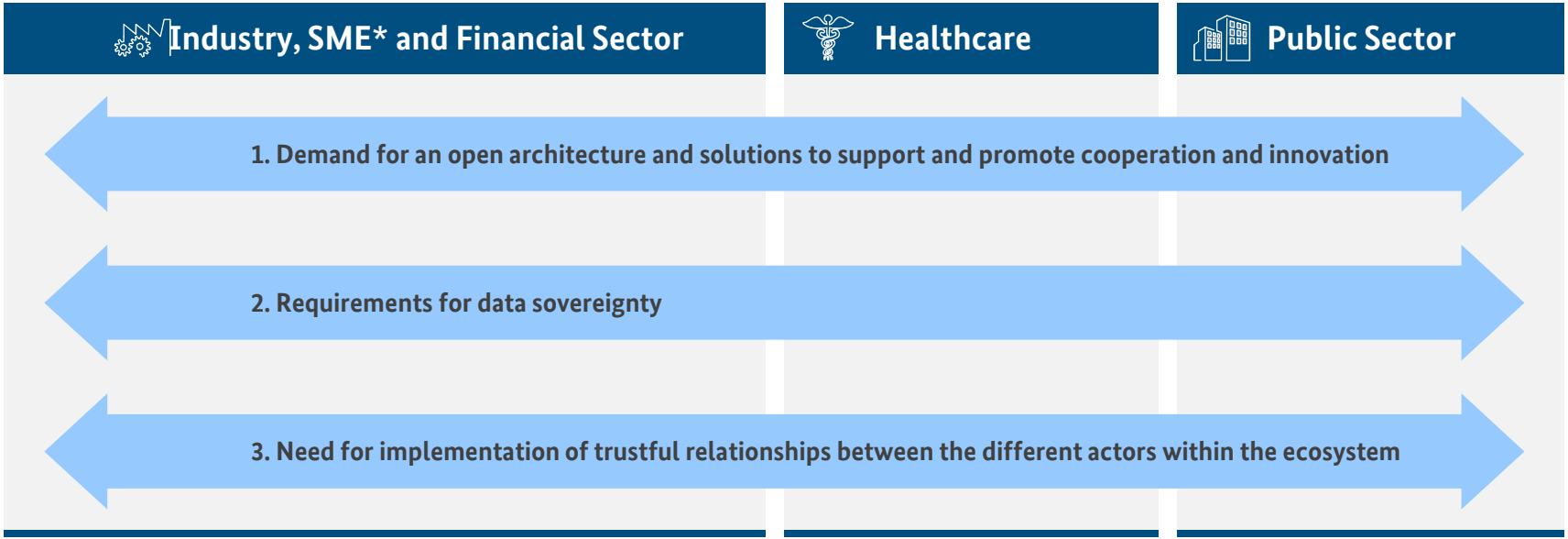
More detail follow on these specific use-cases

Three aspects run like a thread through all 12 Use Cases



*small and medium-sized enterprises

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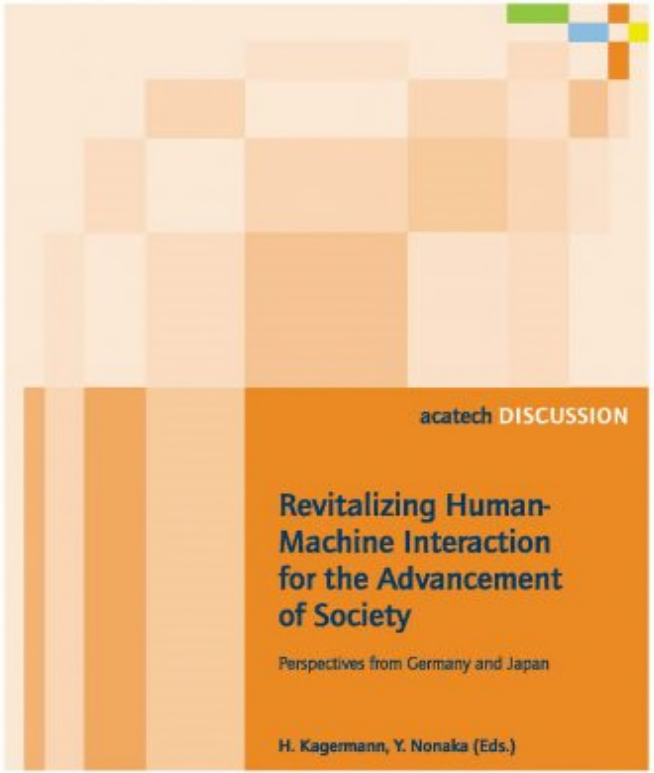
2. Interoperability: Economic impact of B2B platforms in Germany

- Implementation of digital B2B platforms still in an early stage
- 30% of industrial companies used at least one of two platform types (mainly transaction platform, then IoT platforms);
- 9% use both platform types simultaneously
- 15% plan to join platform activities by 2021
- Platform business: 1.5% gross value added of manufacturing industry.
- This share could rise to 2.3% by 2021 and even to 3.0% by 2024;
- Vast majority of current platform users (who themselves are platform operators) barely integrate third-party offerings.

⇒ Minimal scaling possibilities

⇒ Interoperability absolutely necessary for scaling up

3. Sustainability – Example: A joint Japanese-German Project



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Thank you very much for your attention.